



JULY 2023

MARKET NEWS



**NEW YORK STATE FAIR HOUSING AND
ANTI-DISCRIMINATION NOTICE**

**VIEW GOVERNOR HOCHUL'S NEW
EXECUTIVE ORDER ON HOUSING**

STARTING A CAREER IN REAL ESTATE

CONGRATULATIONS!



GREENVILLE

Congratulations to Ryan and Odin on their new home!



NEW BALTIMORE

We hope you love that Hudson River view, Alice!



SKIPPING THE INSPECTION?

Buyers are in a tough spot, and continue to find themselves being outbid in multiple offer situations. Highly competitive offers continue to come in at or above list price, and many are tempted, or even advised to pass on a home inspection.

While there are some rare instances in which the buyer is equipped to make that decision, it is certainly not the norm.

Home inspections can save you from making catastrophic financial mistakes. The bottom line? Anyone who pressures you into skipping inspections doesn't have your best interest in mind.

SELL NOW OR WAIT IT OUT



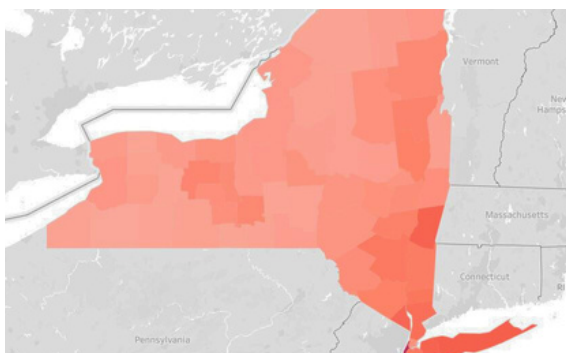
Prices are still high, inventory is still low. Buyers are ready and waiting for new listings to hit the market! Listing your home now will most likely get you a huge return on your investment. [Reach out](#) for a free, no obligation home valuation.

MORTGAGE PREQUALIFICATION

Before you even begin looking at homes, you will need to contact a mortgage broker or bank for a prequalification. This process will tell you exactly what your price range is, the type of mortgage that is right for you, and what kinds of homes you qualify for. Additionally, sellers only want prequalified buyers in their homes and will not consider an offer without a prequalification letter.

LOCAL MARKET TRENDS INTERACTIVE MAP

click to search your area



MEDIAN AREA LIST PRICES IN 2023



INFORMATION IS DEEMED TO BE RELIABLE, BUT IS NOT GUARANTEED. © 2023 GLOBAL MLS AND FBS